

A Section 21 company

Erf 209 Industria Road, Lafrenz Industrial Area  
Tel: +264 61 202 3300  
PO Box 350, Windhoek, Namibia  
www.amta.na



# Request for Sealed Quotations for Goods

## Procurement for the Supply and delivery of refreshments for a period of three years

**Procurement Reference No: G/RFQ/AMTA-05/2023**

<b>Bidders Name:</b>	<b>Contact Details:</b>
<b>Email address:</b>	<b>Bid Amount inclusive of VAT:</b>

**Date advertised:** 06<sup>th</sup> June 2023

**Closing date:** Wednesday, 14<sup>th</sup> June 2023 @11h00 am.

**Submit to:** AMTA Tender Box at head office, Erf 209, North Industrial Road, Lafrenz, Ground floor

**PMU contact person:** Ms Aletta Nelenge Tell 061 2023300

**Email:** [nelengean@amta.na](mailto:nelengean@amta.na)

**Procurement Management Unit (PMU)**  
**Agro Marketing and Trade Agency**  
**ERF 209 Industrial Road**  
**Lafrenz Industrial Area**  
**P O Box 350**  
**Windhoek, Namibia**

Erf 209 Industrial Road, Lafrenz Industrial Area  
Enquiries: A Nelenge 061 2023300  
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PO Box 350, Windhoek, Namibia  
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## Letter of Invitation

***G/RFQ/AMTA-05/2023-24***

***06<sup>th</sup> June 2023***

***Dear Potential Bidders***

### **Request for Quotations for procurement for the Supply and delivery refreshments for a period of three years**

AMTA invites you to submit your best quote for the items described in detail hereunder.

Any resulting contract shall be subject to the terms and conditions referred to in the document.

Queries, if any, should be addressed to *Tuliky Shawapala* email [Shawapalat@amta.na](mailto:Shawapalat@amta.na)

Please prepare and submit your quotation in accordance with the instructions given or inform the undersigned if you will not be submitting a quotation.

Yours faithfully,

Tuliky Shawapala  
*Secretary to the Procurement Committee*

## SECTION I: INSTRUCTIONS TO BIDDERS

### 1. Rights of Public Entity

AMTA reserves the right:

- (a) to split the contract as per the lowest evaluated cost per item, or
- (b) to accept or reject any quotation; and
- (c) to cancel the quotation process and reject all quotations at any time prior to contract award.

### 2. Preparation of Quotations

You are requested to quote for the items mentioned in Section III by completing, signing and returning:

- (a) the Quotation Letter in Section II with its annex for *Bid Securing Declaration* where applicable
- (b) the List of Goods and Price Schedule Section III;
- (c) the Specifications and Compliance Sheet in Section V; and
- (d) any other attachment deemed appropriate.

You are advised to carefully read the complete Request for Sealed Quotations document, including the Special Conditions of Contract in Section VII, before preparing your quotation. The standard forms in this document may be retyped for completion but the Bidder is responsible for their accurate reproduction.

### 3. Validity of Quotations

The Quotation validity period shall be **30 days** from the date of submission deadline.

### 4. Eligibility Criteria

To be eligible to participate in this Quotation exercise, you should:

- (a) have a valid company Registration Certificate;
- (b) have a valid original/certified copy of good Standing with the Receiver of Revenue;
- (c) have valid original valid of good Standing with the Social Security Commission or, in the case where a company has no employees, confirmation letter from the Social Security Commission;
- (d) have a valid certified copy of Affirmative Action Compliance Certificate, proof from Employment Equity Commissioner that bidder is not a relevant employer, or exemption issued in terms of Section 42 of the Affirmative Action Act, 1998;
- (e) have a certificate indicating SME Status (Applicable to SMEs only);
- (f) Submit signed Bid-securing Declaration.
- (g) An undertaking on the part of the Bidder that the salaries and wages payable to its personnel in respect of this proposal are compliant to the relevant laws, Remuneration Order, and Award, where applicable and that it will abide to sub-clause 4.6 of the General conditions of Contract if it is awarded the contract or part thereof; and;
- (h) Initial all pages of the bidding document and attachments
- (i) Attach quotation on the company's letterhead.

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### 5. Bid Security/Bid Securing Declaration

Subscribe to a Bid Securing Declaration for this procurement process.

### 6. Delivery

Delivery shall be done within 21 Days after acceptance/ Issue of Purchase Order.

Deviation in delivery period **shall not be accepted.**

6.1. The following tests and inspections will be conducted on the goods at delivery:

**Quantity**

**Quality**

**Damages**

**Conformance and Performance specifications**

### 7. Sealing and Marking of Quotations

Quotations should be sealed in a single envelope, clearly marked with the Procurement Reference Number, addressed to Agro Marketing and Trade Agency, Erf 209 Lafrenz, North Industrial Road with the Bidder's name and contact information at the back of the envelope.

### 8. Submission of Quotations

Quotations should be deposited in the Quotation/Bid Box located at Agro Marketing and Trade Agency, Erf 209 Lafrenz, North Industrial Road, not later than 07<sup>th</sup> June 2023 @ 11H00 am. Quotations by post or hand delivered should reach Agro Marketing and Trade Agency, Erf 209 Lafrenz, North Industrial Road by the same date and time at latest. Late quotations will be rejected.

Quotations received by e-mail will not be considered.

### 9. Opening of Quotations

Quotations will be opened internally by the Public Entity immediately after the closing time referred to in instruction 8 above. A record of the Quotation Opening stating the name of the bidders, the amount quoted, the presence or absence of a Bid Security/Bid Securing Declaration as well as mandatory documents referred to in Section 50 (2), will be posted on E-GP <https://egp2.gov.na/index.jsf> and available to any bidder on request within three working days of the Opening.

### 10. Evaluation of Quotations

The Public Entity shall have the right to request for clarifications in writing during evaluation. Offers that are substantially responsive shall be compared on the basis of price or ownership cost, subject to Margin of Preference where applicable, to determine the lowest evaluated quotation.

### 11. Technical Compliance

Bidders shall submit along with their quotations documents, catalogues and any other literature to substantiate compliance with the required specifications and to qualify deviations if any with respect to Public Entity's requirements.

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The Specifications, Performance Requirements and Compliance Sheet details the minimum specifications of the goods/items to be supplied. The specifications have to be met but no credit will be given for exceeding the specifications.

### **12. Prices and Currency of Payment**

Price for delivery of goods shall be fixed in Namibian Dollars as quoted.

No Additional cost will be accepted after bid evaluation is completed.

### **13. Margin of Preference**

- a. The applicable margins of preference and their application methodology are as follows:

*Not Applicable*

- b. Bidders applying for the Margin of Preference shall submit, **upon request**, evidence of:

*Not Applicable*

### **14. Award of Contract**

The Bidder having submitted the lowest evaluated responsive quotation and qualified to supply the goods/items and related services shall be selected for award of contract. Award of contract shall be by issue of a Purchase Order/Letter of Acceptance in accordance with terms and conditions contained in Section VI: Contract Agreement and General Conditions of Contract.

### **15. Performance Security**

*Not Applicable*

### **16. Notification of Award and Debriefing**

The Public Entity shall after award of contract promptly inform all unsuccessful bidders in writing of the name and address of the successful bidder and the contract amount and post a notice of award on its website within seven (7) days. Furthermore, the Public Entity shall attend to all requests for debriefing made in writing within seven (7) days of the unsuccessful bidders being informed of the award.

## SECTION II: QUOTATION LETTER

(to be completed by Bidders)

*[Complete this form with all the requested details and submit it as the first page of your quotation with the Price list and documents requested above. A signature and authorisation on this form will confirm that the terms and conditions of the RFQ prevail over any attachments. **If your quotation is not authorised, it will be rejected.**]*

Quotation addressed to: <i>[name of Public Entity]</i>	
Procurement Reference Number:	
Subject matter of Procurement:	

We offer to supply the items listed in the attached List of Goods and Price Schedule as per the defined specifications *except for the qualified deviations [Bidder may delete this phrase in case of no deviation]* and, in accordance with the terms and conditions stated in your Request for Quotations referenced above.

We confirm that we are eligible to participate in this Quotation exercise and meet the eligibility criteria specified in Section 1: Instruction to Bidders.

We undertake to abide ethical conduct during the procurement process and the execution of any resulting contract.

We have read and understood the content of the *Bid Security / Bid Securing Declaration (BSD)* attached hereto and subscribe fully to the terms and conditions contained therein. We further understand that this subscription could lead to *[forfeiture of the security amount / disqualification on the grounds mentioned in the BD]*.

The validity period of the Quotation is \_\_\_\_\_ days *[insert number of days]* from the date of the bid submission deadline.

We confirm that the prices quoted in the List of Goods and Price Schedule are fixed and firm and will not be subject to revision or variation, if we are awarded the contract **prior to the expiry** date of the quotation validity.

The delivery period offered from the date of issue of Purchaser Order/ Letter of Acceptance is as shown in the List of Goods items and Price Schedule.

### Quotation Authorised by:

Name of Bidder		Company's Address and seal	
Contact Person			
Name of Person Authorising the Quotation:		Position:	Signature:
Date		Phone No./Fax	



**Republic of Namibia**

**Ministry of Labour, Industrial Relations and Employment Creation**

**Written undertaking in terms of section 138 of the Labour Act, 2007 and section 50(2)(D) of the Public Procurement Act, 2015**

**1. EMPLOYERS DETAILS**

Company Trade Name.....

Registration Number: .....

Vat Number: .....

Industry/Sector: .....

Place of Business.....

Physical Address.....

Tell No.....

Fax No.....

Email Address.....

Postal Address.....

Full name of Owner/Accounting Officer.....

.....

Email Address.....

**2. PROCUREMENT DETAILS**

Procurement Reference No.....

Procurement Description: .....

.....

.....

Anticipated Contract Duration: .....

Location where work will be done, good/services will be delivered: .....

.....

**3. UNDERTAKING**

I ..... [insert full name], owner/representative

of ..... [insert full name of company]

hereby undertake in writing that my company will at all relevant times comply fully with the relevant provisions of the Labour Act and the Terms and Conditions of Collective Agreements as applicable.

I am fully aware that failure to abide to such shall lead to the action as stipulated in section 138 of the labour Act, 2007, which include but not limited to the cancellation of the contract/licence/grant/permit or concession.

**Signature:** .....

**Date:** .....

**Seal**.....

*Please take note:*

1. *A labour inspector may conduct unannounced inspections to assess the level of compliance*
2. *This undertaking must be displayed at the workplace where it will be readily accessible and visible by the employees rendering service(s) in relations to the goods and services being procured under this contract.*





13	Coke 300mls 24s	1	Pack						
14	Coke zero 300ml 24s	1	Pack						
15	Fanta Orange 300ml 24s	1	Pack						
16	Fanta Grape 300ml 24l	1	Pack						
17	Fanta Pineapple 300ml 24l	1	Pack						
18	Assorted liquid fruit cans 340ml 24s	1	Pack						
19	Regal Toffee mix 500g	1	Each						
20	Assorted Romany Biscuits	1	Each						
21	Endearments spearmints sweets 1 kg	1	Pack						
						<b>Sub Total</b>			
						<b>Total</b>			
NAME:		POSITION:		SIGNATURE				DATE	
NAME OF BIDDER:		ADDRESS:							

1. If Price quoted is subject to change in rate of exchange at the time of delivery of goods provide details hereunder:

Currency: ..... Exchange Rate: .....

If no base rate of exchange is given, the price shall be treated as firm in Namibian Dollars for all intent and purpose.

Key notes: **NA**=NOT APPLICABLE, **NQ**=NO QUOTE

**SECTION IV: SPECIFICATIONS AND PERFORMANCE REQUIREMENTS**

**SECTION V: SPECIFICATIONS AND COMPLIANCE SHEET**

Procurement Reference Number: **G/RFQ/AMTA-05/2023**

<b>4</b>	<b>Technical Specification Required</b>	<b>Compliance of Specification Offered</b>	<b>Details of Non-Compliance/ Deviation (if applicable)</b>
<i>A*</i>	<i>B*</i>	<i>C</i>	<i>D</i>
<b>1</b>	Jacob Coffee Gold		
<b>2</b>	Jacob Coffee Decaf		
<b>3</b>	Fresh pack Rooibos 80s		
<b>4</b>	Five Roses Superior Ceylon Blend 102s		
<b>5</b>	Lipton Green (Tea 80 teabags)		
<b>6</b>	Marathon White sugar 5Kg		
<b>7</b>	Marathon Brown sugar		
<b>8</b>	Nammilk farm fresh milk		
<b>9</b>	Nestle Cremora milk powder		
<b>10</b>	Brookes Tru-Lem		
<b>11</b>	Nuts & Raisin mix		
<b>12</b>	Bona Qua still water		
<b>13</b>	Coke		

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<b>14</b>	Coke zero		
<b>15</b>	Fanta Orange		
<b>16</b>	Fanta Grape		
<b>17</b>	Fanta Pineapple		
<b>18</b>	Ass liquid fruit cans		
<b>19</b>	Regal Toffee mix		
<b>20</b>	Ass Romany Biscuits		
<b>21</b>	Endearments spearmints sweets		

*[Bidders should complete columns C and D with the specification of the goods offered. Also state “comply” or “not comply” and give details of any non-compliance/deviation to the specification required. Attach detailed technical literature if required. Authorise the specification offered in the signature block below.]*

*\* Columns A and B to be completed by Public Entity.*

**Specifications and Compliance Sheet Authorised by:**

Name:		Signature:	
Position:		Date:	
Authorised for and on behalf of:		Company	

## **SECTION VI: GENERAL CONDITIONS OF CONTRACT AND CONTRACT AGREEMENT**

Any resulting contract shall be placed by means of a Purchase Order/Letter of Acceptance and shall be subject to the General Conditions of Contract (GCC) for the Procurement of Goods - Ref. on the website of the Public Entity (*insert website address*) except where modified by the Special Conditions below.

## **SECTION VI: CONTRACT AGREEMENT**

Any resulting contract shall be placed by means of a Purchase Order/Letter of Acceptance and shall be subject to the General Conditions of Contract (GCC) for the Procurement of Goods except where modified by the Special Conditions below.

## **SECTION VIII: SPECIAL CONDITIONS OF CONTRACT**

Procurement Reference Number: **G/RFQ/AMTA-05/2023**

The clause numbers given in the first column correspond to the relevant clause number of the GCC.

<b>Subject and GCC clause reference</b>	<b>Special Conditions</b>
<b>Purchaser GCC 1.1(h)</b>	The purchaser is: Agro Marketing and Trade Agency
<b>Site GCC 1.1(m)</b>	The Site/final destination for delivery of the Goods is AMTA head Office, Erf 209, North Industrial Road, Lafrenz
<b>Incoterms Edition GCC 4.2(b)</b>	Incoterms shall be governed by the rules prescribed in Incoterms 2010.
<b>Notices GCC 8.1</b>	Any notice shall be sent to the following addresses: For the AMTA Head office, Erf 209 North Industrial Road Lafrenz Contact person Tuliky Shawapala <a href="mailto:shawapalat@amta.na">shawapalat@amta.na</a>  For the Supplier, the address and contact name shall be: _____

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Subject and GCC clause reference	Special Conditions
<p><b>Disputes</b> <b>GCC 10.2</b></p>	<p>The rules of procedures for arbitration proceedings pursuant to GCC 10.2 shall be as follows:</p> <p><b>Adjudicator will be appointed when necessary, in accordance to the Namibian Law.</b></p>
<p><b>Delivery and Documents</b> <b>GCC 13.1</b></p>	<p>The Goods are to be delivered within <b>14 days</b> from the date of Purchase Order or Letter of Acceptance.</p> <p>The documents to be furnished by the Supplier are:</p> <ul style="list-style-type: none"> <li>(a) signed delivery note;</li> <li>(b) Tax Invoice</li> <li>(c) And Purchase Order as issued by the AMTA</li> </ul>
<p><b>Price Adjustment</b> <b>GCC 15.1</b></p>	<p>The price charge for the Goods supplied and the related Services performed <b>shall be adjustable.</b></p>
<p><b>Terms of Payment</b> <b>GCC 16.1</b></p>	<p>The structure of payments shall be: full payment following delivery of the Supplies and submission of an invoice and the documents listed in clause 13.1</p>
<p><b>Terms of Payment</b> <b>GCC 16.3</b></p>	<p>Payments shall be made not later than thirty days after submission of an invoice and its certification by the Purchaser.</p>
<p><b>Terms of Payment</b> <b>GCC 16.4 (a)</b></p>	<p>The price <i>shall be</i> adjustable to the fluctuation in the rate of exchange.</p>
<p><b>Payment Period</b> <b>GCC 16.5</b></p>	<p>The method and conditions of payments to be made to the Supplier under this Contract shall be as follows:</p> <ul style="list-style-type: none"> <li>i) <b>On Acceptance:</b> The Contract Price of goods received shall be paid no later than thirty (30) days of receipt of the Goods upon submission of an invoice (showing Purchaser's name; the Procurement Reference number, description of payment and total amount, signed in original, stamped or sealed with the company stamp/seal) supported by the Acceptance Certificate issued by the Purchaser.</li> <li>ii) An interest rate of 4% is payable to the supplier by the purchaser for each day payment is delayed until payment has been made in full.</li> </ul>

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Subject and GCC clause reference	Special Conditions
<b>Performance Security</b> GCC 18.1	(i) No performance security is required.
<b>Discharge of Performance Security</b> GCC 18.4	The performance security will be discharged and returned to the supplier not later than following completion date. <i>Not Applicable</i>
<b>Packing</b> GCC 23.2	The packing, marking and documentation within and outside the packages shall be: AMTA, Erf 209, North Industrial Road, Lafrenz Windhoek
<b>Insurance</b> GCC 24.1	<i>Not Applicable</i>
<b>Transportation</b> GCC 25	The Goods shall be delivered: At AMTA, Erf 209, North Industrial Road, Lafrenz Windhoek
<b>Inspection and Test</b> GCC 26.1	The inspection and tests shall be: Quantity, Quality and conformance and performance specification and all required goods must be fit for purpose.
<b>Location of Inspection and Tests</b> GCC 26.2	The inspections and tests of food that are fit for purpose shall be conducted at: AMTA Head Office, Erf 209, North Industrial Road, Lafrenz
<b>Liquidated Damages</b> GCC 27.1	Liquidated damages for the whole contract are 2% per day. The maximum amount of liquidated damages for the whole contract is 8% of the final contract price.
<b>Warranty</b> GCC 28.3	The period of validity of the warranty shall be: <b>Not applicable.</b>
<b>Repair and Replacement</b> GCC 28.5	The period for repair or replacement shall be: <b>Not applicable</b>

### **Attachment: Price Adjustment Formula**

If in accordance with GCC 15.1, prices shall be adjustable, the following method shall be used to calculate the price adjustment:

- 15.2 Prices payable to the Supplier, as stated in the Contract, shall be subject to adjustment during performance of the Contract to reflect changes in the cost of labor and material components in accordance with the formula:

$$P_1 = P_0 \left[ a + \frac{bL_1}{L_0} + \frac{cM_1}{M_0} \right] - P_0$$

$$a+b+c = 1$$

in which:

- $P_1$  = adjustment amount payable to the Supplier.  
 $P_0$  = Contract Price (base price).  
 $a$  = fixed element representing profits and overheads included in the Contract Price and generally in the range of five (5) to fifteen (15) percent.  
 $b$  = estimated percentage of labor component in the Contract Price.  
 $c$  = estimated percentage of material component in the Contract Price.  
 $L_0, L_1$  = labor indices applicable to the appropriate industry in the country of origin on the base date and date for adjustment, respectively.  
 $M_0, M_1$  = material indices for the major raw material on the base date and date for adjustment, respectively, in the country of origin.

The coefficients  $a$ ,  $b$ , and  $c$  as specified by the Purchaser are as follows:

- $a = [insert\ value\ of\ coefficient]$   
 $b = [insert\ value\ of\ coefficient]$   
 $c = [insert\ value\ of\ coefficient]$

The Bidder shall indicate the source of the indices and the base date indices in its bid.

Base date = thirty (30) days prior to the deadline for submission of the bids.

Date of adjustment =  $[insert\ number\ of\ weeks]$  weeks prior to date of shipment (representing the mid-point of the period of manufacture).

The above price adjustment formula shall be invoked by either party subject to the following further conditions:

- (a) No price adjustment shall be allowed beyond the original delivery dates unless specifically stated in the extension letter. As a rule, no price adjustment shall be allowed for periods of delay for which the Supplier is entirely responsible. The



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Purchaser will, however, be entitled to any decrease in the prices of the Goods and Services subject to adjustment.

- (b) If the currency in which the Contract Price  $P_0$  is expressed is different from the currency of origin of the labor and material indices, a correction factor will be applied to avoid incorrect adjustments of the Contract Price. The correction factor shall correspond to the ratio of exchange rates between the two currencies on the base date and the date for adjustment as defined above.
- (c) No price adjustment shall be payable on the portion of the Contract Price paid to the Supplier as advance payment.

**SCHEDULE 1**

**COST STRUCTURE FOR VALUE ADDED CALCULATION PER PRODUCT**

<b><u>COST STRUCTURE FOR VALUE ADDED CALCULATION PER PRODUCT</u></b>		
	<b>N\$</b>	<b>N\$</b>
<b>Raw Materials, Accessories &amp; Components</b>		
• Imported (CIF)	.....	
• Local (VAT & Excise Duty Fee)	.....	.....
<b>Labour Cost</b>		
• Direct Labour	.....	.
• Clerical Wages	.....	.
• Salaries to Management	.....	.....
<b>Utilities</b>		
• Electricity	.....	
• Water	.....	
• Telephone	.....	.....
<b>Depreciation</b>	.....	
<b>Interest on Loans</b>	.....	
<b>Rent</b>	.....	.....
<b>Other (please specify)</b>		
• .....	.....	
• .....	.....	
• .....	.....	.....
<b>TOTAL COST</b>		

$$\text{Local Value Added} = \frac{\text{Total Cost} - \text{Cost of imported inputs}}{\text{Total Cost}} \times 100$$

**NB! The cost structure should be certified by a Certified Accountant**

**SCHEDULE 2****QUOTATION CHECKLIST SCHEDULE****Procurement Reference No.: G/RFQ/AMTA-05/2023-24**

<b>Description</b>	<b>Attached</b>	<b>Not Attached</b>
Quotation Letter		
List of Goods and Price Schedule		
Specification and Compliance Sheet		
Bid Security / Bid Securing Declaration		
Evidences for conformity of Goods		
Mandatory Documents as listed in Section 1: Instruction Bidders		
Quotation on Company's letter head		
Initialised bid document and all attachments		

**Disclaimer:** *The list defined above is meant to assist the Bidder in submitting the relevant documents and shall not be a ground for the bidder to justify its non-submission of major documents for its quotation to be responsive. The onus remains on the Bidder to ascertain that it has submitted all the documents that have been requested and are needed for its submission to be complete and responsive.*